

**VERRA
MOBILITY™**
Safe. Smart. Connected.

Investor Overview

September 20, 2022



Forward-looking Statements

This presentation includes “forward-looking statements” within the meaning of the “safe harbor” provisions of the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as “forecast,” “intend,” “seek,” “target,” “anticipate,” “believe,” “expect,” “estimate,” “plan,” “outlook,” and “project” and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. Such forward-looking statements include projected financial information.

Such forward-looking statements with respect to revenues, earnings, performance, strategies, prospects and other aspects of the business of Verra Mobility Corporation and its subsidiaries (collectively, “Verra Mobility” or the “Company”) are based on current expectations and judgements of the Company as of the date of this release. The Company disclaims any intent or obligation to update forward-looking statements hereafter. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such forward-looking statements, including but not limited to (1) the impacts on our operations and business resulting from our delayed 2021 Form 10-K filing (2) the disruption to our business and results of operations as a result of the COVID-19 pandemic; (3) the impact of the COVID-19 pandemic on our revenues from key customers in the rental car industry and from photo enforcement programs; (4) customer concentration in our Commercial Services and Government Solutions segments; (5) decreases in the prevalence of automated photo enforcement or the use of tolling; (6) risks and uncertainties related to our government contracts, including but not limited to administrative hurdles, legislative changes, termination rights, audits and investigations; (7) decreased interest in outsourcing from our customers; (8) our ability to properly perform under our contracts and otherwise satisfy our customers; (9) our ability to compete in a highly competitive and rapidly evolving market; (10) our ability to keep up with technological developments and changing customer preferences; (11) the success of our new products and changes to existing products and services; (12) our ability to successfully integrate our recent or future acquisitions; (13) failures in or breaches of our networks or systems, including as a result of cyber-attacks; and (14) other risks and uncertainties indicated from time to time in documents filed or to be filed with the Securities and Exchange Commission (the “SEC”) by Verra Mobility. These risks, uncertainties and other factors are further described under “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and elsewhere in the documents filed with the SEC from time to time.

You are cautioned not to place undue reliance upon any forward-looking statements, including the projections, which speak only as of the date made. Verra Mobility does not undertake any commitment to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

Use of Non-GAAP Financial Measures

This presentation includes non-GAAP financial measures, including earnings before interest, taxes, depreciation and amortization (“EBITDA”), Free Cash Flow and Free Cash Flow Conversion. Free Cash Flow is defined as cash flows from operating activities minus capital expenditures, and Free Cash Flow Conversion is defined as Free Cash Flow divided by Adjusted EBITDA. These non-GAAP financial measures may be determined or calculated differently by other companies. As a result, they may not be comparable to similarly titled performance measures presented by other companies. Reconciliations of these non-GAAP measurements to the most directly comparable GAAP financial measurements have been provided elsewhere in this presentation.

Verra Mobility uses these non-GAAP financial metrics to measure its performance from period to period both at the consolidated level as well as within its operating segments, to evaluate and fund incentive compensation programs and to compare its results to those of its competitors. In addition, the Company also believes that these non-GAAP measures provide useful information to investors regarding financial and business trends related to the Company’s results of operations and that when non-GAAP financial information is viewed with GAAP financial information, investors are provided with a more meaningful understanding of the Company’s ongoing operating performance. These non-GAAP measures have certain limitations as analytical tools and should not be used as substitutes for net income, cash flows from operations, earnings per share or other consolidated income or cash flow data prepared in accordance with GAAP.

Verra Mobility At-a-Glance

TTM 2Q22 Key Metrics

Total Revenue¹
\$690M

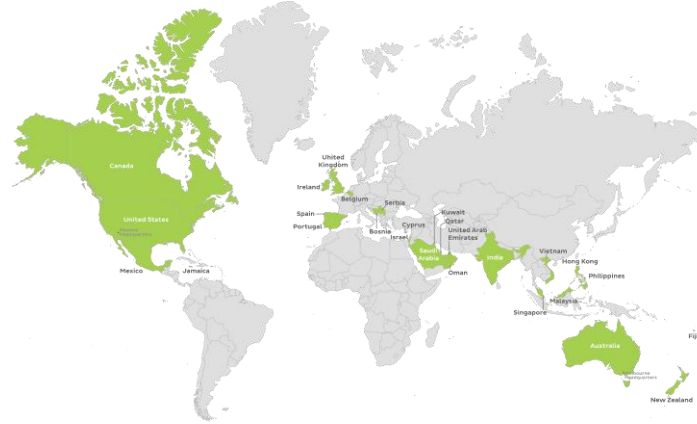
Re-occurring Revenue²
90%

Adj EBITDA¹
\$326M

Adj. EBITDA Margin
47%

Free Cash Flow¹
\$213M

FCF/AEBITDA Conversion³
65%



~1,500
Employees Globally



~2,400
Customers Served Globally

Commercial Services

#1 Provider

of **toll management** to rental car companies ("RAC") and fleet management companies ("FMC") in North America

Government Solutions

#1 Provider

of **road safety cameras** in the world, partnering with ~300 jurisdictions and school districts

Parking Solutions (T2 Systems)

#1 Provider

of **parking solutions** to large universities in North America, serving ~2,000 customers with end-to-end solutions

Market-leading financial profile across a range of attractive markets













¹ Based on historical financials

² Based on company analysis

³ Represents Free Cash Flow divided by Adj. EBITDA for TTM 2Q22

Positioned for Continued Growth & Profitability

	Commercial Services (~42% ¹)			Government Solutions (~46% ¹)			Parking Solutions (~12% ¹)			
Business Segment	Market leader in toll and violation management for commercial fleets			Industry leader in automated traffic enforcement for cities and school districts			Leading technology provider of end-to-end parking management solutions in North America			
L/T Core Revenue Growth	HSD			MSD			HSD			
Historical Key Financials	Srcv Revenue CAGR 2018-2Q22 TTM 10%		TTM Adj. EBITDA Margin 65%	Srcv Revenue CAGR 2018-2Q22 TTM 22%		TTM Adj. EBITDA Margin 35%	Cumulative Revenue Post-closing ² \$44M		Cumulative Adj. EBITDA Margin post-closing ² 20%	
Core Products and Solutions	Toll Services 	Violation Processing 	Title & Registration 	Speed Safety 	Transit Bus Lane Enforce 	School Bus Stop-Arm Safety 	Red-Light Safety 	SaaS 	Services 	Hardware 

High-quality businesses with market leadership positions & differentiated solutions



¹ Based on expected FY 2022 results.

² Cumulative results as of 2021 closing date - December 7th, 2021

An aerial, top-down view of a busy city intersection. The scene is dominated by a large, multi-lane roundabout with several lanes of traffic. In the center of the roundabout, the words "Thank You" are written in a large, white, sans-serif font. Below the text is a short, horizontal lime-green line. The surrounding area includes several tall buildings with varied architectural styles, including one with a prominent yellow and black grid pattern. The streets are filled with cars, including yellow taxis and white sedans, and some motorcycles. The overall lighting is soft, suggesting an overcast day or late afternoon. The image has a slightly desaturated, muted color palette, with the white text and green line providing a strong contrast.

Thank You

The Verra Mobility logo is located in the bottom-left quadrant of the image. It features a circular graphic composed of several small, lime-green arrowheads pointing outwards, arranged in a ring. To the right of this graphic, the text "VERRA MOBILITY" is written in a white, bold, sans-serif font. Below this, the tagline "Safe. Smart. Connected." is written in a smaller, white, sans-serif font. A thin white vertical line is positioned to the right of the tagline.

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